

THE INTELLIGENT CALL ROUTER PROVIDER**What suits you?**

- Are you enthusiastic, commercial, and eager to develop yourself into an excellent sales trainee?
- Do you want to work in an environment where learning and development are central?
- Do you want to delve into clients in the innovative telecommunications and AI sectors?

We offer the culture where this is possible. Through a sales traineeship, you will be professionally trained to make a difference and build your future.

**What will you do?**

- From the very first moment, you will be involved in the business, learning about our products and customer solutions.
- You will learn everything about customer journeys and marketing in collaboration with a senior.
- Making appointments with potential clients, preparing quotes, processing orders, and providing support.
- Communicating with suppliers about the order process.

What do we offer?

- Challenging and flexible working environment.
- Training budget, pension scheme, and travel allowance.
- Sales traineeship program, guidance, and personal mentor.

Sales trainee phases?

- **The first phase:** In the first phase, you will get to know our company, our software, and our clients and prospects. You will focus on making appointments and generating leads through various channels. The development of some core skills is central. Through exercises, we will work on the right calling skills, asking the right questions within customer relationships, and proper order processing. This way, you will be fully prepared for the role.
- **The second phase:** In the second phase, you will go deeper and have more personal contact with clients and prospects. You will receive training, shadow sales activities, and learn how to give a good presentation. This way, you will develop your sales skills. We ensure good sales guidance from a senior, with whom you will score your first assignment, so you gradually grow towards independently closing great deals!

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About MCXess

MCXess has been a pioneer and leader in the telecom market since 2002. We are a fast-growing company providing customized solutions to both multinationals and SME clients in more than 150 countries. Our success is based on 'customer intimacy'. With our innovative platform, we improve the accessibility, customer service, and direct marketing of our clients.

We highly value a positive work environment where employees feel appreciated, can grow, and where everyone feels valued.

Our slogan is '**Unbelievable! Everything is possible!**'

Make an incredible career at MCXess! Are you excited about the position of sales trainee at our company? Apply via the application form [on this page](#). You can also call or WhatsApp for more information to Ruud van der Aar, at 06 - 47 47 47 65.